

# MEDICARE SUPPLEMENT 101

Extra Coverage for the Over 65 Market



In general, **Medicare Part A** covers Hospital Care, Skilled Nursing Facility Care, Hospice and Home Health Services.

## Hospital Inpatient

- \$1,288 Deductible for 2016
- **Days 1-60:** \$0 coinsurance
- **Days 61-90:** \$322 coinsurance
- **Days 91 and beyond:** \$644 per each 'Lifetime Reserve Day' (up to 60 days per lifetime) for each benefit period
- **Customer responsible for all costs** after all 'Lifetime Reserve Days' are exhausted.

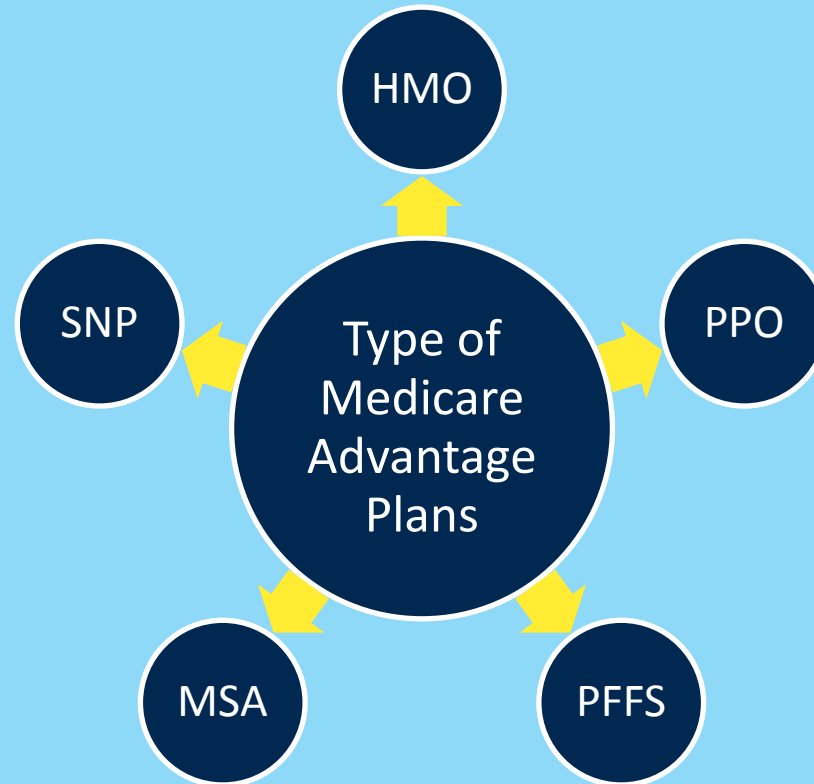
## Skilled Nursing Facility Care

- **Days 1-20:** \$0 for each benefit period.
- **Days 21-100:** \$161 coinsurance per day
- **Customer responsible for all costs** beyond 100 days
- Medicare only pays for skilled level care in a Medicare-approved Skilled Nursing Care facility.

**Medicare Part B** covers medically necessary services and preventative services. Medicare pays 80% of the APPROVED amount after an **annual \$166 deductible for 2016**. Covered services include:

<h2>Doctor Services</h2>	<h2>Out-Patient Hospital Services</h2>	<h2>Medical Supplies and Services</h2>
<ul style="list-style-type: none"> <li>✓ Surgeons Fees</li> <li>✓ Anesthetist Fees</li> </ul> <p>Doctor visits which <b>are not part of physical exams</b>:</p> <ul style="list-style-type: none"> <li>• In the hospital</li> <li>• In your home</li> <li>• In the doctor's office</li> <li>• In the nursing home</li> </ul>	<ul style="list-style-type: none"> <li>✓ Emergency Room Charges</li> <li>✓ Hospital out-patient clinic charges for:               <ul style="list-style-type: none"> <li>✓ Lab tests</li> <li>✓ X-Rays</li> <li>✓ Radiology</li> <li>✓ Medical treatments</li> <li>✓ Physical and speech therapy</li> <li>✓ Non-self administered drugs</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>✓ Heart pacemakers</li> <li>✓ Artificial limbs and braces</li> <li>✓ Corrective lenses after cataract operations</li> <li>✓ Wheelchair rental/purchase</li> <li>✓ Surgical dressings, casts, splints</li> <li>✓ Ambulance charges</li> </ul>

Medicare Part C, also known as '**Medicare Advantage**' is offered through private companies that contract with Medicare. Plans include Part A, Part B, and usually other coverage including prescription drugs.



## Medicare Part D – Drug Coverage

### Medicare Part D

- Helps cover the cost of prescription drugs.
- May help lower prescription drug costs and help protect against higher costs in the future.

### Two Types of Medicare Drug Plans

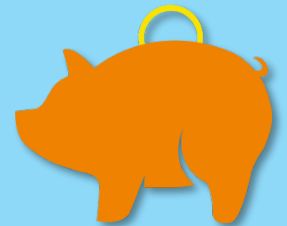
- PDP (Prescription Drug Plans)
- MA-PD (Medicare Advantage with Prescription Drug coverage)



Medicare has substantial deductibles and copayments, and you can easily spend thousands of dollars each year for out-of-pocket medical expenses. Medigap insurance provides coverage for these gaps in your Medicare coverage and can save you money.



**...a Medicare Supplement Policy can help a person cover the deductibles and costs not covered by Medicare...**



# WHAT IS A MEDICARE SUPPLEMENT POLICY?

Medicare Supplement policies (also called 'Medigap' plans) are sold by private insurance companies to fill "gaps" in Original Medicare Plan coverage.

- Medigap plans can help pay for some of the **health care costs that the Original Medicare Plan doesn't cover.**
- Some plans **provide help to cover Medicare deductibles.**
- Customers may also **receive benefits not covered by Original Medicare**, like emergency health care outside the U.S.
- Medicare and the Medicare Supplement policy **both pay their shares of covered health care costs.**

There are **10 Standardized Modernized Medicare Supplement Plans** (“A” through “N”) to choose from.

Medigap Benefits	Medigap Plan									
	A	B	C	D	F <sup>1</sup>	G	K <sup>2</sup>	L <sup>2</sup>	M	N
Medicare part A Coinsurance and hospital cost up to an additional 365 days after Medicare benefit are used up	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Medicare Part B Coinsurance Copayment	✓	✓	✓	✓	✓	✓	50%	75%	✓	✓ <sup>3</sup>
Blood (First 3 Pints)	✓	✓	✓	✓	✓	✓	50%	75%	✓	✓
Part A Hospice Care Coinsurance or Copayment	✓	✓	✓	✓	✓	✓	50%	75%	✓	✓
Skilled Nursing Facility Care Coinsurance			✓	✓	✓	✓	50%	75%	✓	✓
Medicare Part A Deductible		✓	✓	✓	✓	✓	50%	75%	50%	✓
Medicare Part B Deductible			✓		✓					
Medicare Part B Excess Charges					✓	✓				
Foreign travel Emergency (Up to Plan Limits)			✓	✓	✓	✓			✓	✓

<sup>1</sup>Plan F also offers a high-deductible plan. If you choose this option, this means you must pay for Medicare-covered costs up to the deductible amount of \$2,180 in 2016 before your Medigap plan pays anything.

<sup>2</sup>After you meet your out-of-pocket yearly limit of \$4960 on plan K and \$2480 on plan L and your Part B deductible (\$166 for 2016), the plan pays 100% of covered services for the rest of the calendar year.

<sup>3</sup>Plan N pays 100% of the Part B coinsurance, except for a copayment of up to \$20 for some office visits and up to a \$50 copayment for emergency room visits that don't result in an inpatient admission.



# Thank You

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