

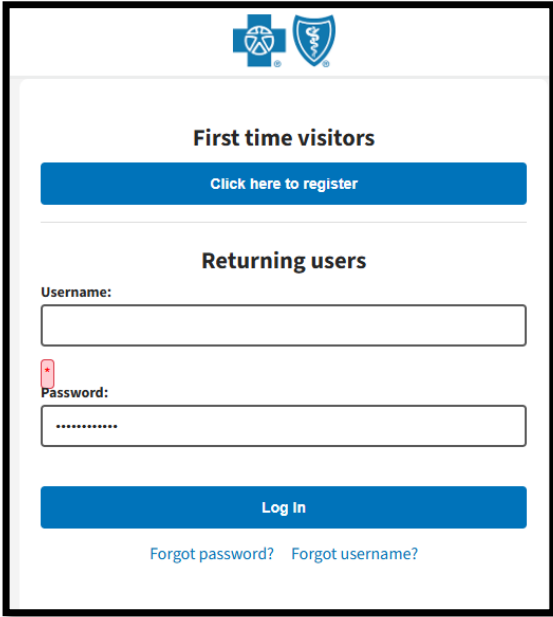
To begin your 2027 certifications, please follow the steps below.

Step 1: Complete Your AHIP

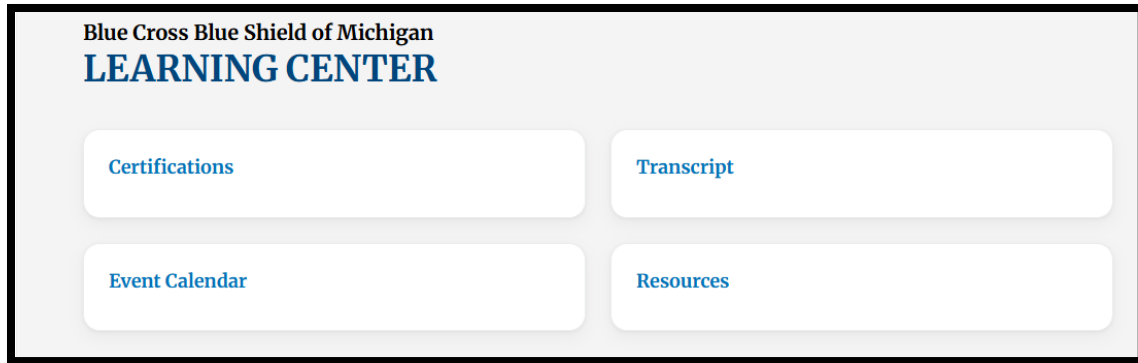
1. Complete the 2027 AHIP Medicare Training **(required)**.
2. You must achieve a passing score of **90% or higher**.
3. Completing AHIP satisfies the CMS Medicare and Fraud, Waste & Abuse (FWA) training requirements.

Step 2: Complete Your Agent Application

1. **Access the 2027 BCBS MI Learning Center using the link below:**
<https://bcbs.pinpointglobal.com/Apps/Medicare/default.aspx>
2. Login Instructions:
 - **Existing Agents:** Log in using your existing credentials.
 - **Brand-New Agents:** Select **First Time visitors** - **Click here to register** to create a new account.



3. Once logged in, navigate to the **Learning Center Dashboard**, and select **Certifications**.



4. On the **My Certifications** page, you must manually upload your completed 2027 AHIP certificate to proceed with the remaining certification modules.

Important: Pinpoint training is an alternative to AHIP. If you have already completed and passed the 2027 AHIP training, you do not need to complete the equivalent Pinpoint Medicare training.

5. Under **Medicare Advantage Certification**, select **click here** if you have completed your Medicare Training through AHIP.

Welcome: Kevin Shields

My Certifications

BCBS is committed to providing annual sales training that helps protect beneficiaries from inappropriate sales or misinformation. The Centers for Medicare & Medicaid Services (CMS) requires annual training on Medicare rules, regulations, product specific training and compliance. You will also be tested to demonstrate your knowledge of the information provided.

PLEASE NOTE: You may need to refresh this page by pressing CTRL F5 in order for your completion to appear for recently completed courses.

Certifications

Annual Requirement Year: 2027

▼ Individual MA - Michigan (click to expand or collapse)

☐ Medicare Advantage Certification	
If you have completed your Medicare Training through AHIP, click here .	
Launch	COURSE
Incomplete	
☐ 2027 Medicare Advantage & Medicare Supplement Training	
Launch	COURSE
Incomplete	
☐ 2027 Michigan Individual Self-Assessment	
Launch	EXAM
Incomplete	
☐ Producing Agent Agreement	
Launch	FORM
Incomplete	

6. On the Upload Certificate page, attach your 2027 AHIP certificate, and click **Submit**.

Upload Certificate

Please complete the following fields related to the selected Certification Year and browse your local file system for the relevant certificate to upload. * Required

Certification Year: *

2027

Date Completed: *

06/22/2026

Must be in mm/dd/yyyy format.

NOTE: Completion date must match the completion date that is on the certificate.

Certification Training Provider: *

AHIP

The Certificate must include *Fraud, Waste and Abuse* to be approved.

Choose File

AHIP Medi...hields.pdf

Valid file extensions are: PDF(.pdf), GIF(.gif), JPG(.jpg)

☒ I attest that I have completed the Medicare course indicated and am uploading a valid certificate.

NOTE: If more than one file is uploaded for a given certification year, only the latest file uploaded and its associated fields will be considered for review and displayed on the Certifications and Transcript pages

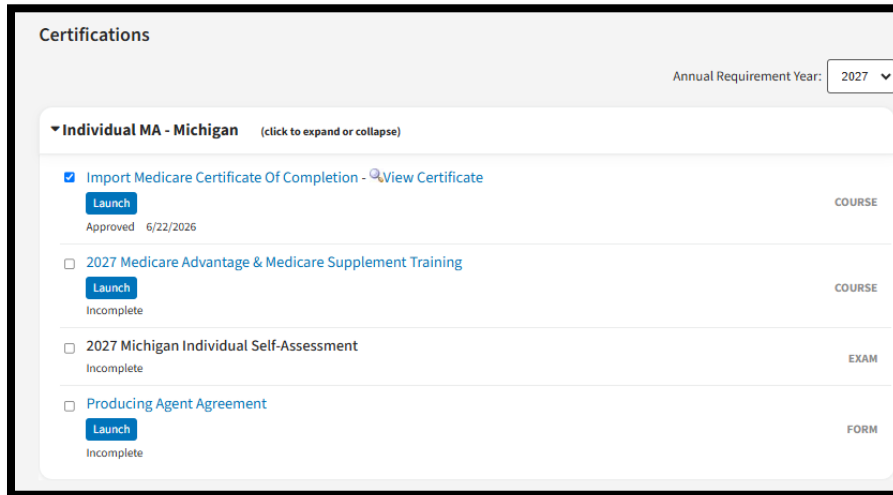
IMPORTANT: The name on the certificate must match the name on this account in order to expedite receiving credit for this course. Go to your [profile](#) if you need to make any adjustments prior to uploading your certificate.

Submit

7. **Helpful Tip:** After completing a course or uploading your certificate, you may need to refresh the page pressing **CTRL + F5** to view your updated completion status.

Step 3: Complete Your Certification Training

1. Once your AHIP certificate has been uploaded, return to the **My Certifications** page.
2. Locate the **2027 Medicare Advantage & Medicare Supplement Training**.
3. Select **Launch** to begin the required certification modules.



Certifications

Annual Requirement Year: 2027

▼ Individual MA - Michigan (click to expand or collapse)

☒ Import Medicare Certificate Of Completion - View Certificate	COURSE
Launch Approved 6/22/2026	
☐ 2027 Medicare Advantage & Medicare Supplement Training	COURSE
Launch Incomplete	
☐ 2027 Michigan Individual Self-Assessment	EXAM
Launch Incomplete	
☐ Producing Agent Agreement	FORM
Launch Incomplete	

gh

4. Complete all required training modules and assessments.
5. Verify that your certification status reflects completion before exiting the Learning Center.

Important Reminders

- Your **2027 AHIP certificate must be uploaded manually** to the BCBS Michigan Learning Center.
- Completing AHIP eliminates the need to take the equivalent Pinpoint Medicare training.
- You must still complete the required **BCBS Michigan 2027 Medicare Advantage and Medicare Supplement certification modules**.
- Confirm that all required certifications show complete status.