

## UPDATED Bonus Opportunities! Earn More When You Sell Anthem Medicare Supplement Plans!



## Check out our 2022 UPDATED Medicare Supplement Bonus Program for Virginia\*

Starting with 7/1/2022 through 12/1/2022 effective dates, you can earn more for each Anthem Medicare Supplement (Medigap) plan G and N sold to a newly eligible beneficiary during their Medigap Open Enrollment Period.\*\*

#### You can also earn an even larger bonus when you sell underwritten plans!

With thousands of people turning 65 every day, and opportunities to earn more for each Open Enrollment and approved Underwritten sale, now is the perfect time to grow your business selling Medicare Supplement plans!

Medicare Supplement	Sell 3-4 plans, earn an extra \$100 per sale
Open Enrollment Bonus	Sell 5+ plans, earn an extra \$225 per sale
Medicare Supplement Underwritten Plan Bonus	Earn \$400 for each Medicare Supplement plan with an approved underwritten application

### There is no limit on the amount you can earn!\* Keep selling Anthem Medicare Supplement to grow your business and your earnings!

\*Program Rules: 7/1/2022 through 12/1/2022 effective dates only. All per sale bonus amounts are earned for Medicare Supplement enrollments by month and by state only. All per sale bonus amounts are non-cumulative; each month and state is counted separately. All per sale Medigap Open Enrollment and underwritten bonus amounts are in addition to the standard broker compensation. Medigap Open Enrollment bonus will be paid within ninety days from the end of the qualifying month. *Reminders – Bonus payments occur after commissions are paid. Incentive is limited to new Plan G & N enrollees only and based on approval of the policy. Guaranteed issue is excluded from receiving bonus payouts.* 

Anthem reserves the right to make all rules and determinations regarding the bonus program and may modify or eliminate the program at any time without notice.

\*\*The Medigap Open Enrollment Period automatically starts the first month the beneficiary has Medicare Part B (Medical Insurance) and is 65 or older. It can't be changed or repeated. Medigap is commonly known as Medicare Supplement.

# Need more information or have questions? Contact your Regional Sales Managers.

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